

RESUME OF HERMINIO P. VILLAMAYOR JR.

No. 6A Aldrin Street, Doña Faustina Village-1,
Tandang Sora Ave., Bgy. Culiati, Quezon City
Tel. No. 242-16-88 (Off.)
09212166662 (Cell No.)

Married
5'6", 135 Lbs.
Good Health

EDUCATION

- 1981 - 1983 **ASIAN INSTITUTE OF MANAGEMENT**
Graduated with a degree of Master in Business Management.
Concentrated in Corporate Organization with related coursework in Personnel Management, Corporate Financial Management, Labor Relations, Business Leadership and Responsibility, Development of Enterprise, Technology for Development, and Management of Banking Institutions. Worked on a Management Research Report (MRR) entitled: "A Study of the Rattan Raw Material Sourcing and Marketing Industry (With Viable Rationalization Proposals)".
- 1975 - 1979 **ATENEO DE MANILA UNIVERSITY**
Graduated with a degree of Bachelor of Science in Business Management (BSBM)
Intramural Athletic Club, Member
Management Engineering Association, Class Representative (1st Year)
- 1091 - 1975 **ATENEO DE MANILA**
Graduated Secondary Course
Officer - Corps of Cadets (PMT & CAT) with Citations
Received Disciplinary Commendations: Years 1, 2, 3 and 4.

WORK

EXPERIENCE

- Sept. 2000-
Present **ASIA UNITED INSURANCE INCORPORATED**
Works as Senior Vice-President handling the underwriting and operations aspects of the Property, Casualty & Marine Cargo Insurance Departments. Additional responsibilities include the preparation, completion and submission of the Company's Corporate Governance Scorecard. Negotiates and finalizes the Company's Treaty Reinsurance facilities. Conceptualized and completed the Company's Mission and Vision Statements. Prepared and submitted to the IC the Company's Anti-Fraud Plan. Prepared and submitted to the IC the Company's Anti-Money Laundering Program. Prepared and produced the company's Codes of Ethics and Conduct Manual. Possesses an Underwriter's License for Motor Car, Casualty, Marine and Surety Lines. Represents the Company in various Industry Associations, Seminars, Conventions and Activities.
- 1995 – Aug.
2000 **PIONEER INTERCONTINENTAL INSURANCE CORPORATION**
Worked as Vice-President handling the underwriting, operations and claims adjustment aspects of the Motor Car, Casualty & Marine Cargo Insurance Departments. Also assists in fire risk inspections, ratings and evaluation. Performs other tasks assigned by the President. Possesses an Underwriter's License for Motor Car and Marine Lines.
- 1991 - 1995 **PIONEER INTERCONTINENTAL INSURANCE COPORATION**
Worked as Assistant Vice-President handling the underwriting and operational aspects of the Motor Car, Casualty & Marine Cargo Insurance Departments. Also assists in fire risk inspections, ratings and evaluation. Performs other tasks assigned by the President.
- 1988 - 1991 **PIONEER INTERCONTINENTAL INSURANCE CORPORATION**
Worked as Manager for the Casualty Department while at the same time acting as Officer-In-Charge of the Marine Cargo Department's underwriting and operational aspects. Possesses an Underwriter's License for Motor Car and Marine Lines.

- 1986 - 1988 **PIONEER ASIA INSURANCE COPORATION**
 Worked as Executive Assistant to the Executive Vice-President. Responsibilities included the management of both Casualty and Marine Cargo Departments' operations and underwriting. Additional responsibilities included the processing and recommendation for payment of casualty and Marine Cargo claims.
- 1984 - 1986 **MINISTRY OF HEALTH - BUREAU OF FOOD AND DRUGS**
 Worked as a private assistant/consultant of the Minister of Health with the special assignment as an Executive Assistant to the Bureau Director of the Bureau of Food and Drugs. Work is mainly concentrated in helping reorganize the whole Bureau of the Ministry. Additional duties include setting up of operational guidelines for the Ministry of Health's National Population Commission Printing Press Office.
- 1983 - 1984 Worked as a part-time Real Estate Agent for Fil-Estate Realty Corporation. Also worked on a part-time basis on a buy-and-sell operation of scrap materials particularly paper products.
- 1979 - 1981 **PHILIPPINE APPLIANCE CORPORATION**
 Moved up from Staff Assistant 1 to Marketing Assistant. Designed, implemented and coordinated marketing plans for the dealer network (32 dealers) in the Visayas Area.

**SEMINARS/
WORKSHOPS**

INSURANCE-RELATED TOPICS

1. 57th Lecture Course in General Insurance
 June 26 - Sept. 15, 1986
 Philippine Insurance Institute
 Graduated with Honors (8th Place)
2. 2nd Specialized Course in Marine Cargo & Hull Insurance
 Sept. 2 - Nov. 18, 1986
 Philippine Insurance Institute
 Graduated with Honors (2nd Place)
3. 1st Lecture Series on Engineering Insurance (MACPOOL)
 June 17, 24 and July 1, 1988
4. PII Seminar on Miscellaneous Casualty Lines
 July 28 & 29, 1988
 Ateneo Graduate School, Makati
5. PII Seminar on Computer Insurance
 June 23, 1989
 Ateneo Graduate School, Makati
6. PII 16th Surveying and Rating Course
 Sept. 5 - Nov. 21, 1989
 Philippine Insurance Institute
7. 18th Course on Fire & Automobile Insurance
 Insurance School (Non-Life) of Japan (ISJ)
 Tokyo, Japan
 Sept. - Oct., 1990
8. 1991 PII National Convention
 July 11, 1991
 Manila Midtown Ramada Hotel
9. PII Seminar on Management Accounting
 Oct. 29, 1993
 Ateneo Graduate School, Makati
10. Philippine Insurance Convention: "Gearing for the Year 2000"
 Nov. 16, 1993
 Hotel Nikko Manila Garden

11. Gas Turbine, Risk Inspection & Claims Handling Seminar
March 1, 1994 - MACPOOL - Prince of Wales Restaurant
12. 23rd Session on General Course
Marine & Inland Transit Insurance in Japan
Sept. - Oct., 1994
Insurance School (Non-Life) of Japan
Tokyo, Japan
13. 3rd Session of the Insurance School of Japan Overseas Seminar
"Loss Control in the Automobile Insurance Business"
June 23, 1995
Hotel Nikko Manila Garden
14. Philippine Insurance Institute Seminar
"Maritime Laws"
May 17, 1996
Philippine Columbian Club
15. Philippine Insurance Institute
Excess of Loss Reinsurance
May 12, 2000
16. Corporate Governance Seminar
Dec. 15, 2005
IIAP Training Room
17. Numerous various seminars, workshops and conventions covering a wide variety of insurance topics covering the period from 1986 to present.

ASSOCIATIONS/ MEMBERSHIPS

1. Knights of the Altar Family
Former Grand Knight; Council Adviser
2. Barangay Roxas Council - 1974
Pook Leader / Unit Chairman
Mobility Brigade Member
3. Marine Tuesday Club - Member
Chairman - 1995, 1997, 1999
Vice-Chairman - 1988, 1992
Executive Committee Member - 1989
Policy Planning Committee Member - 1990
4. Philippine Insurers Club - Member
5. Philippine Insurance Institute - Member, 1999
6. Society of Underwriters (SOUND) - Member

PERSONAL BACKGROUND

Born in Quezon City, Philippines on February 19, 1957. Married to Iluminada Molina and with a 8-year-old daughter, Marie Kirsten. As a University student, extra-curricular activities included participation in school and community organizations. Engaged in different sports activities such as basketball, football and bowling among other sports. Various interests include free-form lettering, tinkering and repairing broken furniture, machines, toys, etc., poem-writing and forming lyrics to certain melodies; reading books and magazines and listening to music.

REFERENCES

1. Mr. Jose Clemente
Consultant – Phil. British Assurance
2. Mr. Romulo I. Delos Reyes, Jr.
President/Director – Stronghold Insurance Co., Inc.
3. Mr. Melecio C. Mallillin
President/Director – Mercantile Insurance Co., Inc.